

# Optimal investment with transient price impact

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# A price impact model

Consider an investor whose trades affect market prices:

- ▶ investment strategy:  $X = (X_t^\uparrow, X_t^\downarrow)_{t \geq 0}$
- ▶  $X_t^\uparrow = \#$  shares bought up to time  $t \geq 0$ ,  $X_{0-}^\uparrow \triangleq 0$
- ▶  $X_t^\downarrow = \#$  shares sold up to time  $t \geq 0$ ,  $X_{0-}^\downarrow \triangleq 0$
- ▶  $X^\uparrow, X^\downarrow$  predictable, nondecreasing, right-continuous

## A model with coupled bid-/ask-price dynamics

Bid and ask price dynamics  $B^X$ ,  $A^X$  for strategy  $X = (X^\uparrow, X^\downarrow)$ :

$$\begin{aligned}dA_t^X &= dP_t + \eta dX_t^\uparrow - \frac{1}{2}\kappa(A_t^X - B_t^X)dt \\dB_t^X &= dP_t - \eta dX_t^\downarrow + \frac{1}{2}\kappa(A_t^X - B_t^X)dt\end{aligned}$$

- ▶  $dP_t$  exogenous fundamental price shock given by continuous semimartingale  $P$  (unaffected mid price process)
- ▶  $\eta > 0$ : price impact factor (finite market depth)
- ▶  $\kappa > 0$ : resilience rate (recovery rate)

Autonomous spread dynamics:  $\zeta_t^X = A_t^X - B_t^X$  satisfies

$$d\zeta_t^X = \eta(dX_t^\uparrow + dX_t^\downarrow) - \kappa\zeta_t^X dt, \quad \zeta_{0-}^X \geq 0$$

# Model discussion

Model similar to ...

- ▶ ... Obizhaeva & Wang (2013), but we allow for both buying and selling
- ▶ ... Almgren & Chriss (2001), but our price impact depends linear on trading volume, not trading rate
- ▶ ... Roch & Soner (2013), but our bid and ask prices revert to each other, not to a reference price

## Model feature I:

- ▶ model captures [Kyle's \(1985\)](#) three dimensions of illiquidity: finite market depth, finite resilience (transient price impact), market tightness (spread)

# Wealth dynamics

Investor's wealth at time  $t$  described by:

- ▶  $\varphi_t^X$  = number of shares currently held:

$$d\varphi_t^X = dX_t^\uparrow - dX_t^\downarrow$$

- ▶  $\xi_t^X$  = amount of cash currently held:

$$d\xi_t^X = -(A_{t-}^X + \frac{1}{2}\eta\Delta X_t^\uparrow)dX_t^\uparrow + (B_{t-}^X - \frac{1}{2}\eta\Delta X_t^\downarrow)dX_t^\downarrow$$

- ▶ Liquidation value of current position:

$$V_t(X) \triangleq \underbrace{\xi_t^X + \frac{1}{2}(A_t^X + B_t^X)\varphi_t^X}_{\text{book value}} - \underbrace{\left(\frac{1}{2}\zeta_t^X|\varphi_t^X| + \frac{1}{2}\eta(\varphi_t^X)^2\right)}_{\text{liquidation costs}}$$

# Liquidation wealth process

## Lemma

We have the decomposition

$$V_t(X) = v_{0-} + \int_0^t \varphi_s^X dP_s - L_t(X)$$

with liquidity costs  $L_t(X)$  where

$$\begin{aligned} L_t(X) \triangleq & \frac{1}{4\eta} \left( \eta |\varphi_t^X| + (\zeta_t^X - e^{-\kappa t} \zeta_{0-}^X) \right)^2 + \frac{1}{2} |\varphi_t^X| e^{-\kappa t} \zeta_{0-}^X + \frac{\eta}{4} (\varphi_{0-}^X)^2 \\ & + \frac{1}{2} \int_{[0,t]} e^{-\kappa s} \zeta_{0-}^X (dX_s^\uparrow + dX_s^\downarrow) + \frac{\kappa}{2\eta} \int_0^t (\zeta_{s-}^X - e^{-\kappa s} \zeta_{0-}^X)^2 ds. \end{aligned}$$

In particular,  $L_t(X)$  is convex in  $X$  and satisfies

$$L_t(X) \geq \frac{\eta}{4} e^{-2\kappa t} (X_t^\uparrow + X_t^\downarrow)^2 + \frac{\kappa\eta}{2} \int_0^t e^{-2\kappa s} (X_s^\uparrow + X_s^\downarrow)^2 ds \geq 0.$$

**Model feature II:** Model dynamics induce convex costs

## Optimal investment problem

Investor wants to maximize expected utility from terminal liquidation wealth at time  $T > 0$ , i.e.,

$$\mathbb{E}u(V_T(X)) = \mathbb{E}u\left(v_{0-} + \int_0^T \varphi_t^X dP_t - L_T(X)\right) \rightarrow \max_{X=(X^\uparrow, X^\downarrow)}$$

with utility function

$u : \mathbb{R} \rightarrow \mathbb{R}$  strictly concave and increasing with  $u(\infty) < \infty$ .

### Related literature:

Roch/Soner ('13), Gârleanu/Pedersen ('13, '16),  
Kallsen/Muhle-Karbe ('14), Guasoni/Weber ('15, '16, '17),  
Soner/Vukelja ('16), Forde/Weber/Zhang ('16),  
Moreau/Muhle-Karbe/Soner ('17), Cayé/Herdegen/Muhle-Karbe ('17),  
Ekren/Muhle-Karbe ('17), Chandra/Papanicolaou ('17) ...

# Existence and uniqueness of optimal strategies

## Theorem

*There exists a unique strategy  $\hat{X} = (\hat{X}^\uparrow, \hat{X}^\downarrow)$  such that  $\mathbb{E}u(V_T(\hat{X})) \geq \mathbb{E}u(V_T(X))$  for all strategies  $X = (X^\uparrow, X^\downarrow)$ .*

## Proof's main tools:

- ▶ convex compactness result for processes of finite variation (Guasoni '02)
- ▶ convexity of liquidity costs  $L_T(X)$  and continuity of the liquidation wealth  $V_T(X)$  in  $X$





# Illiquid Bachelier model with exponential utility

## Simplest setting:

- ▶ Bachelier model:  $dP_t = \mu dt + \sigma dW_t$  with  $\mu, \sigma > 0$
- ▶ exponential utility:  $u(x) = -e^{-\alpha x}$  with  $\alpha > 0$

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## Frictionless case: ( $\eta = \zeta_{0-}^X = 0$ )

Optimal strategy  $\hat{X}^0$  is a deterministic buy-and-hold strategy

$$d\hat{X}_t^{0,\uparrow} = \frac{\mu}{\alpha\sigma^2}\delta_0(dt) \quad \text{and} \quad d\hat{X}_t^{0,\downarrow} = \frac{\mu}{\alpha\sigma^2}\delta_T(dt)$$

Optimal share holdings: Constant Merton portfolio

$$\varphi_t^{\hat{X}^0} \equiv \frac{\mu}{\alpha\sigma^2} \quad (0 \leq t \leq T)$$

# Optimal investment strategy

## Proposition

The optimal investment strategy for the illiquid Bachelier model with exponential utility is **deterministic**. It suffices to minimize the convex cost functional

$$J_T(X) \triangleq L_T(X) + \frac{\alpha\sigma^2}{2} \int_0^T \left( \varphi_t^X - \frac{\mu}{\alpha\sigma^2} \right)^2 dt \rightarrow \min_{X=(X^\uparrow, X^\downarrow)}$$

**Proof:** Similar to Schied/Schöneborn/Tehranchi (2010). □

↪ deterministic **optimal tracking problem** of frictionless optimal Merton portfolio  $\mu/(\alpha\sigma^2)$

**Model feature III:** Problem can be solved explicitly

# Singular control via convex analysis

## Lemma

For any two deterministic strategies  $X, Y$  with the same initial position  $\varphi_{0-}^Y = \varphi_{0-}^X$  and initial spread  $\zeta_0 \geq 0$  we have

$$J_T(Y) - J_T(X) \geq \int_{[0, T]} e^{\nabla_t^\uparrow} J_T(X) (dY_t^\uparrow - dX_t^\uparrow) + \int_{[0, T]} e^{\nabla_t^\downarrow} J_T(X) (dY_t^\downarrow - dX_t^\downarrow)$$

with  $e^{\nabla_t^\uparrow} J_T(X)$  and  $e^{\nabla_t^\downarrow} J_T(X)$  given by

$$e^{\nabla_t^{\uparrow, \downarrow}} J_T(X) = \int_t^T \left( \kappa e^{-\kappa(u-t)} \zeta_u^X \pm \alpha \sigma^2 \left( \varphi_u^X - \frac{\mu}{\alpha \sigma^2} \right) \right) du \pm \frac{1}{2} \left( \eta |\varphi_T^X| + \zeta_T^X \right) \left( \text{sign}_\varrho(\varphi_T^X) \pm e^{-\kappa(T-t)} \right).$$

# Singular control via convex analysis

## Lemma (First order conditions)

$\hat{X} = (\hat{X}^\uparrow, \hat{X}^\downarrow)$  is optimal if the following conditions hold true:

- ▶ buy-subgradient  ${}^e\nabla_t^\uparrow J_T(\hat{X}) \geq 0$ , with ' $= 0$ ' on  $\{d\hat{X}_t^\uparrow > 0\}$ ,
- ▶ sell-subgradient  ${}^e\nabla_t^\downarrow J_T(\hat{X}) \geq 0$ , with ' $= 0$ ' on  $\{d\hat{X}_t^\downarrow > 0\}$ .

**Obvious question:** How to construct  $\hat{X}$  solving first order conditions?

## State space

- ▶ Three dimensional state space

$$\mathcal{S} \triangleq \{(\tau, \zeta, \varphi) : \tau \geq 0, \zeta \geq 0, \varphi \in \mathbb{R}\} \subset \mathbb{R}^3,$$

with time to maturity  $\tau$ , initial spread  $\zeta$ , initial number of shares  $\varphi$ .

- ▶ Denote by  $\hat{X}^{\tau, \zeta, \varphi}$  the unique **optimal** strategy with **problem data**  $(\tau, \zeta, \varphi) \in \mathcal{S}$ , i.e.,

$$\zeta_{\hat{X}^{\tau, \zeta, \varphi}}^{\tau, \zeta, \varphi} = \zeta, \quad \varphi_{\hat{X}^{\tau, \zeta, \varphi}}^{\tau, \zeta, \varphi} = \varphi.$$

- ▶ Describe evolution of optimally controlled state process

$$(\tau - t, \zeta_{\hat{X}^{\tau, \zeta, \varphi}}^{\tau, \zeta, \varphi}, \varphi_{\hat{X}^{\tau, \zeta, \varphi}}^{\tau, \zeta, \varphi})_{0 \leq t \leq \tau} \subset \mathcal{S}.$$

# Buying-, selling-, waiting-region

## Definition

We define

$$\mathcal{R}_{\text{buy/sell}} \triangleq \left\{ (\tau, \zeta, \varphi) \in \mathcal{S} : \hat{X}^{\tau, \zeta, \varphi} \text{ satisfies } \varrho \nabla_0^{\uparrow, \downarrow} J_{\tau}(\hat{X}^{\tau, \zeta, \varphi}) = 0 \right. \\ \left. \text{for some } \varrho > 0 \text{ and } \hat{X}_0^{\tau, \zeta, \varphi, \uparrow, \downarrow} > 0 \right\},$$

$$\partial \mathcal{R}_{\text{buy/sell}} \triangleq \left\{ (\tau, \zeta, \varphi) \in \mathcal{S} : \hat{X}^{\tau, \zeta, \varphi} \text{ satisfies } \varrho \nabla_0^{\uparrow, \downarrow} J_{\tau}(\hat{X}^{\tau, \zeta, \varphi}) = 0 \right. \\ \left. \text{for some } \varrho > 0 \text{ and } \hat{X}_0^{\tau, \zeta, \varphi, \uparrow, \downarrow} = 0 \right\},$$

$$\mathcal{R}_{\text{wait}} \triangleq \mathcal{S} \setminus (\bar{\mathcal{R}}_{\text{buy}} \cup \bar{\mathcal{R}}_{\text{sell}}),$$

where  $\bar{\mathcal{R}}_{\text{buy/sell}} \triangleq \mathcal{R}_{\text{buy/sell}} \cup \partial \mathcal{R}_{\text{buy/sell}}$ .

**Goal:** Characterize free boundaries  $\partial \mathcal{R}_{\text{buy}}$  and  $\partial \mathcal{R}_{\text{sell}}$  in  $\mathcal{S}$ .

# Main result

## Theorem

There are two continuous **free boundary functions**

$$\phi_{\text{buy}}(\tau, \zeta) < \phi_{\text{sell}}(\tau, \zeta)$$

explicitly available such that

$$\begin{aligned}\mathcal{R}_{\text{sell}} &= \{(\tau, \zeta, \varphi) \in \mathcal{S} : \varphi > \phi_{\text{sell}}(\tau, \zeta)\}, \\ \partial\mathcal{R}_{\text{sell}} &= \{(\tau, \zeta, \varphi) \in \mathcal{S} : \varphi = \phi_{\text{sell}}(\tau, \zeta)\}\end{aligned}$$

as well as

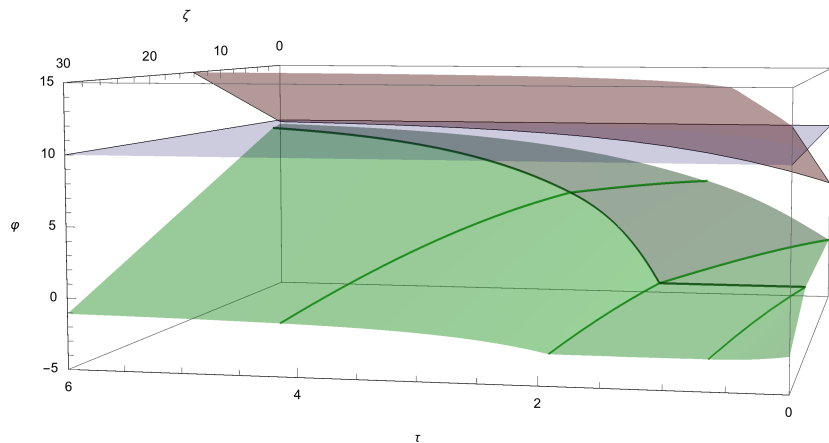
$$\begin{aligned}\mathcal{R}_{\text{buy}} &= \{(\tau, \zeta, \varphi) \in \mathcal{S} : \varphi < \phi_{\text{buy}}(\tau, \zeta)\}, \\ \partial\mathcal{R}_{\text{buy}} &= \{(\tau, \zeta, \varphi) \in \mathcal{S} : \varphi = \phi_{\text{buy}}(\tau, \zeta)\}.\end{aligned}$$

In particular,

$$\begin{aligned}\mathcal{R}_{\text{wait}} &= \{(\tau, \zeta, \varphi) \in \mathcal{S} : \phi_{\text{buy}}(\tau, \zeta) < \varphi < \phi_{\text{sell}}(\tau, \zeta)\}, \\ \partial\mathcal{R}_{\text{wait}} &= \partial\mathcal{R}_{\text{buy}} \cup \partial\mathcal{R}_{\text{sell}}.\end{aligned}$$

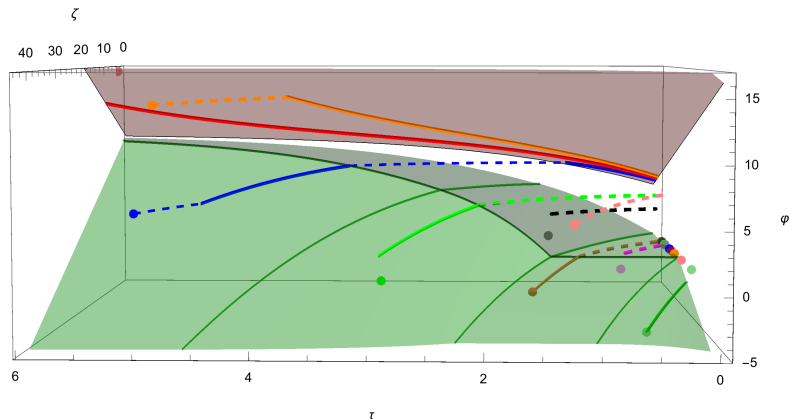


# Illustration: State space



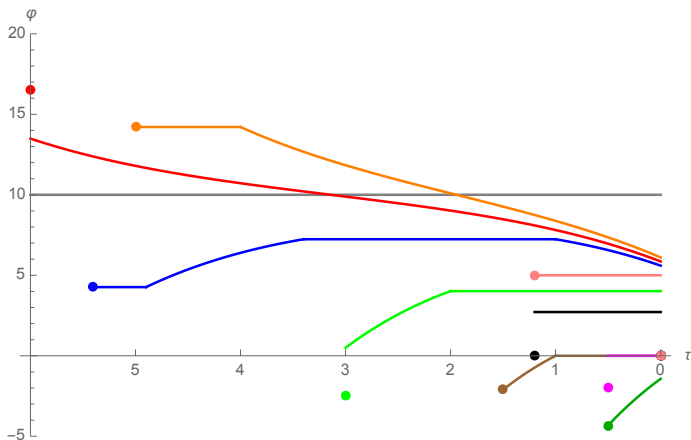
**Figure:** State space  $\mathcal{S}$  with time to maturity  $\tau$ , spread  $\zeta$ , number of shares  $\varphi$ ; Merton plane at level  $\mu/(\alpha\sigma^2) = 10$  (blue); boundary of buying-region  $\partial\mathcal{R}_{\text{buy}}$  (green); boundary of selling-region  $\partial\mathcal{R}_{\text{sell}}$  (red).

# Illustration: State space with optimal state processes



**Figure:** Evolution of optimally controlled state processes embedded in the state space  $\mathcal{S}$ . Dashed lines indicate waiting parts of the strategies; the big dots represent the corresponding initial and final triplets  $(\tau, \zeta, \varphi)$  and  $(0, \zeta', 0)$  for some final spread value  $\zeta'$ .

# Illustration: Phenomenology of optimal trading trajectories



**Figure:** Evolution of optimal share holdings for different initial problem data  $(\tau, \zeta, \varphi) \in \mathcal{S}$  as functions in time to maturity  $\tau - t$  with  $0 \leq t \leq \tau$ . The dots represent the initial position in the risky asset. The final position is always zero. The grey line represents the Merton position  $\mu/(\alpha\sigma^2) = 10$ .

## Conclusions

- ▶ price impact model which accounts for finite market depth, market tightness, finite resilience (transient price impact)
- ▶ coupled bid-/ask-price dynamics induce convex liquidity costs on singular controls
- ▶ general existence and uniqueness result of optimal investment strategies
- ▶ illiquid Bachelier model with exponential utility: resulting singular control problem reduces to a deterministic optimal tracking problem
- ▶ exploit convex analytic approach instead of more common dynamic programming methods
- ▶ state space and optimal strategies can be constructed explicitly
- ▶ surprisingly rich phenomenology of possible trajectories for the optimal share holdings

# Reference



Optimal investment with transient price impact  
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*Preprint on arXiv:1804.07392.*

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**Thank you very much!**