## Optimal Dividend Distribution Under

## Drawdown and Ratcheting Constraints on

## Dividend Rates

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$9^{\text {th }}$ Western Conference on Mathematical Finance
University of Southern California, November 2018

- How do companies decide on their dividend policy?

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- See Avanzi (2009) for a survey
- Asmussen and Taksar (1997), Gerber and Shiu (2006)
- Surplus is a Brownian motion with drift
- The objective is to maximize the expected discounted dividend payments until bankruptcy
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- Case I: dividend rate is restricted to $\left[0, C_{0}\right]$ Pay dividends at rate 0 if surplus is lower than some value $X^{*}$ and at rate $C_{0}$ if surplus is greater than $X^{*}$
- Case II: dividend rate is unrestricted Payout any surplus in excess of a barrier $b$
- Following a barrier strategy results in a volatile all-or-nothing path for dividend stream
- Shareholders and analysts react negatively (and arguably overreact) when the rate of dividend payment decreases
- We propose a way to smooth the rate of dividend payments by requiring that the rate of dividend payments to never fall below a fraction of its historical maximum rate
- This requirement is different from most drawdown constraints in the literature, which apply to the surplus or wealth itself e.g. Grossman and Zhou (1993), Cvitanić and Karatzas (1995), and Elie and Touzi (2008)
- An optimal consumption problem, until bankruptcy, with a drawdown constraint on consumption
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- A company is deciding on its investment and dividend policies
- Investment policy:
- For simplicity, we assume the number of shares to be fixed only bonds are issued or bought back
- $\pi_{t}$ : total asset at $t$
- $X_{t}$ : total equity at $t$, also called the "surplus"
- $\pi_{t}-X_{t}$ : total debt
- Dividend policy: dividend is paid at rate $C_{t} \$ / \mathrm{yr}$ from the surplus Total dividend paid over $[t, t+\varepsilon]$ is $\int_{t}^{t+\varepsilon} C_{u} \mathrm{~d} u$
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- Dividend policy is subject to two constraints
(i) The dividend rate must be higher than the interest rate

$$
c_{t}:=C_{t}-r X_{t}>0 ; \quad t \geq 0
$$

(ii) The drawdown constraint: $c_{t} \geq \alpha z_{t} ; \quad t \geq 0$
$z_{t}:=\max \left\{z, \sup _{0 \leq s<t} c_{s}\right\}, z>0$ and $0<\alpha \leq 1$
Dividend rate is allowed to increase beyond its historical peak in which case $c_{t}>z_{t}$

- Surplus evolves according to

$$
\mathrm{d} X_{t}=\pi_{t} \frac{\mathrm{~d} I_{t}}{I_{t}}+\left(r\left(X_{t}-\pi_{t}\right)-C_{t}\right) \mathrm{d} t=\left(\mu \pi_{t}-c_{t}\right) \mathrm{d} t+\sigma \pi_{t} \mathrm{~d} W_{t}
$$

where $\left\{I_{t}\right\}$, the "intrinsic value" of the company, is a GBM

$$
\frac{\mathrm{d} I_{t}}{I_{t}}=(\mu+r) d t+\sigma \mathrm{d} W_{t}
$$

$\left(W_{t}\right)_{t \geq 0}$ is a Brownian motion on $\left(\Omega, \mathcal{F},\left(\mathcal{F}_{t}\right)_{t \geq 0}, \mathbb{P}\right)$

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- $\left(\pi_{t}, c_{t}\right)_{t \geq 0}$ is admissible if:
(i) $\left(\pi_{t}\right)_{t \geq 0}$ is $\left(\mathcal{F}_{t}\right)$-progressively measurable and satisfies $\pi_{t} \geq 0$ and $\int_{0}^{\infty} \pi_{t}^{2} \mathrm{~d} t<\infty$, P -almost surely
(ii) $\left(c_{t}\right)_{t \geq 0}$ is $\left(\mathcal{F}_{t}\right)$-adapted, non-negative, and right-continuous with left limits; and
(iii) $\quad c_{t} \geq \alpha z_{t}, t \geq 0$, where $z_{t}:=\max \left\{z, \sup _{0 \leq s<t} c_{s}\right\}$
- $\mathbb{C}(\alpha, z)$ : the set all admissible policies
- Objective:

$$
\sup _{\left(\pi_{t}, c_{t}\right) \in \mathbb{C}(\alpha, z)} \mathbb{E}\left[\int_{0}^{\tau} \mathrm{e}^{-\delta t} \frac{c_{t}^{1-p}}{1-p} \mathrm{~d} t\right] .
$$

- $\tau=\tau^{X^{\left(\pi_{t}, c_{t}\right)}}:=\inf \left\{t \geq 0: X_{t} \leq 0\right\}$ is the time of bankruptcy For $\alpha, z>0$, we have $c_{t}>0$ and thus bankruptcy is "not avoidable" $\mathbb{P}(\tau<\infty)>0$
- $\delta>0$ : subjective time preference, larger values indicates more impatient shareholders
- $p$ is the constant relative risk aversion, satisfying $\frac{1}{\frac{2 \sigma^{2}}{\mu^{2}} \delta+1}<p<1$, reason:
- $0 \leq p \leq \frac{1}{\frac{2 \sigma^{2}}{\mu^{2}} \delta+1}$ leads to infinite expectation, e.g. Merton (1969)
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- $0 \leq p \leq \frac{1}{\frac{2 \sigma^{2}}{\mu^{2}} \delta+1}$ leads to infinite expectation, e.g. Merton (1969)
- $p \geq 1$ : How to "penalize" bankruptcy? Two suggestions:
$\int_{0}^{\tau} e^{-\delta t} \frac{c_{t}^{1-p}}{1-p} d t \longrightarrow \tau<\infty$ is rewarded! Immediate liquidation is optimal $\int_{0}^{\infty} e^{-\delta t} \frac{c_{t}^{1-p}}{1-p} d t \longrightarrow \tau<\infty$ is penalized by $-\infty$, the problem is infeasible
- Note that $\frac{c_{t}^{1-p}}{1-p} \rightarrow \infty$ as $p \rightarrow 1$
- The optimal dividend policy depends on $\left(X_{t}\right)$ and $\left(z_{t}\right)$ or, more specifically, the value of the "surplus-to-historical peak" ratio $X_{t} / z_{t}$
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- There exist constants $0<w_{\alpha}<w_{1}<w^{*}$ such that:
(a) If $X_{t}<w_{\alpha} z_{t}$, then $c_{t}=\alpha z_{t}$
(b) If $w_{\alpha} z_{t}<X_{t}<w_{1} z_{t}$, then $c_{t}=c^{*}\left(X_{t}, z_{t}\right) \in\left(\alpha z_{t}, z_{t}\right)$, for some function $c^{*}(x, z)$
(c) If $w_{1} z_{t} \leq X_{t}<w^{*} z_{t}$, then $c_{t}=z_{t}$
(d) If $X_{t}>w^{*} z_{t}$, then $c_{t}=\frac{X_{t}}{w^{*}}>z_{t}$

In this case, the historical peak has a jump at $t$, that is, $\lim _{s \rightarrow t^{+}} z_{s}=\frac{X_{t}}{w^{*}}>z_{t}$
(e) Along the line $x=w^{*} z$, the company increases its dividend rate via singular control to keep $X_{t} \leq w^{*} z_{t}$

Five regions in the $z x$-plane for the optimal dividend policy


- $\left(z_{t}\right)$ can have a jump only at time $t=0$ and only if rule (d) is applicable, that is, $X_{0}>w^{*} z_{0}$
- Afterwards, the process $\left(X_{t}, z_{t}\right)_{t \geq 0}$ will be kept in the domain

$$
\mathcal{D}=\left\{(x, z): 0 \leq x \leq w^{*} z, z>0\right\}
$$

- In particular, $\left(z_{t}\right)$ is only allowed to increase via singular control in order to keep $\left(X_{t}, z_{t}\right)$ inside $\mathcal{D}$
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- In particular, $\left(z_{t}\right)$ is only allowed to increase via singular control in order to keep $\left(X_{t}, z_{t}\right)$ inside $\mathcal{D}$
- As a consequence of the optimal policy, $M_{t}^{*}=w^{*} z_{t} ; \quad t>0$ where $M_{t}^{*}:=\max \left\{M_{0}, \max _{0 \leq s<t} X_{s}^{*}\right\}$ and $M_{0}^{*}=w^{*} z_{0}$

The running max of (the optimally controlled) surplus is proportional to the historical consumption peak


$\pi^{*}(x, z) \quad$ Plot of $\pi^{*}(x, 1)$ and $\pi^{*}(x, 3)$ vs. $x$



- $\pi^{*}(x, 1)$
$\pi^{*}(x, 3)$
$\pi^{*}=-\frac{\mu}{\sigma^{2}} \frac{U_{w}(u}{w^{*} U_{u w u}}$
- $c^{*}(x, 1)$
$\cdots \cdots c^{*}(x, 3)$
-------- $c^{*}=\frac{x}{w^{*}}$
- Value function: $V(x, z)=\sup _{\left(\pi_{t}, c_{t}\right) \in \mathbb{C}(\alpha, z)} \mathbb{E}^{x}\left[\int_{0}^{\tau} \mathrm{e}^{-\delta t} \frac{c_{t}^{1-p}}{1-p} \mathrm{~d} t\right]$
- HJB equation:

$$
\left\{\begin{array}{l}
\delta v=\max _{\pi \in \mathbb{R}}\left[\mu \pi v_{x}+\frac{1}{2} \sigma^{2} \pi^{2} v_{x x}\right]+\max _{\alpha z \leq c \leq z}\left[\frac{c^{1-p}}{1-p}-c v_{x}\right] \\
v(0, z)=0 \\
v_{z}\left(w^{*} z, z\right)=0=v_{x z}\left(w^{*} z, z\right)
\end{array}\right.
$$

- The last conditions are the "smooth-pasting" and "super-contact" conditions See, for example, Dixit (1991) and Dumas (1991)
- $V(x, z)$ is homogeneous of degree $1-p$ with respect to $x$ and $z$

$$
V(\beta x, \beta z)=\beta^{1-p} V(x, z) ; \quad \beta>0
$$

- Using the ansatz $V(x, z)=z^{1-p} U(x / z)$ leads to

$$
\left\{\begin{array}{l}
\delta U=\max _{\hat{\pi} \in \mathbb{R}}\left[\mu \hat{\pi} U_{w}+\frac{1}{2} \sigma^{2} \hat{\pi}^{2} U_{w w}\right]+\max _{\alpha \leq \hat{c} \leq 1}\left[\frac{\hat{c}^{1-p}}{1-p}-\hat{c} U_{w}\right] \\
U(0)=0 \\
(1-p) U\left(w^{*}\right)-w^{*} U_{w}\left(w^{*}\right)=0 \\
p U_{w}\left(w^{*}\right)+w^{*} U_{w w}\left(w^{*}\right)=0
\end{array}\right.
$$

- Once we obtained $\hat{\pi}^{*}$ and $\hat{c}^{*}$, we get $\pi^{*}$ and $c^{*}$ via

$$
\pi^{*}(x, z)=\hat{\pi}^{*}(x / z) z \text { and } c^{*}(x, z)=\hat{c}^{*}(x / z) z
$$

- Assuming $U$ is increasing and concave with respect to $w$

$$
\frac{1}{\kappa} \frac{U_{w}^{2}}{U_{w w}}+\delta U= \begin{cases}\frac{\alpha^{1-p}}{1-p}-\alpha U_{w}, & 0 \leq w \leq w_{\alpha} \\ \frac{p}{1-p}\left(U_{w}(w)\right)^{-\frac{1-p}{p}}, & w_{\alpha}<w<w_{1} \\ \frac{1}{1-p}-U_{w}, & w_{1} \leq w \leq w^{*}\end{cases}
$$

- Here, $\kappa:=\frac{2 \sigma^{2}}{\mu^{2}}$ and $w_{\alpha}$ and $w_{1}$ are free boundaries satisfying

$$
U_{w}\left(w_{\alpha}\right)=\alpha^{-p} \text { and } U_{w}\left(w_{1}\right)=1
$$

- We can linearize the equation by applying the Legendre transform
- Define $y_{0}:=U_{w}(0) \geq \alpha^{-p}, y^{*}:=U_{w}\left(w^{*}\right) \leq 1$, and

$$
\widehat{U}(y):=\sup _{0<w<w^{*}}\{U(w)-w y\} ; \quad y^{*} \leq y \leq y_{0}
$$

- $\widehat{U}$ satisfies:

$$
\begin{aligned}
& y^{2} \widehat{U}_{y y}+\kappa \delta y \widehat{U}_{y}-\kappa \delta \widehat{U}= \begin{cases}\kappa\left(\alpha y-\frac{\alpha^{1-p}}{1-p}\right), & \alpha^{-p} \leq y \leq y_{0} \\
-\frac{\kappa p}{1-p} y^{-\frac{1-p}{p}}, & 1<y<\alpha^{-p} \\
\kappa\left(y-\frac{1}{1-p}\right), & y^{*} \leq y \leq 1\end{cases} \\
& \widehat{U}\left(y_{0}\right)=0=\widehat{U}_{y}\left(y_{0}\right) \\
& (1-p) \widehat{U}\left(y^{*}\right)+p y^{*} \widehat{U}_{y}\left(y^{*}\right)=0 \\
& \widehat{U}_{y}\left(y^{*}\right)+p y^{*} \widehat{U}_{y y}\left(y^{*}\right)=0
\end{aligned}
$$

Lemma ( $y_{0}$ and $y^{*}$ )
There exist unique constants $\eta^{*}=y_{0} \alpha^{p}>1$ and $0<y^{*}<1$ that solves the system:

$$
\left\{\begin{array}{l}
\ln \frac{\eta^{\alpha}}{y}+\frac{\alpha}{\eta(1-p)}-\frac{1}{y}=\alpha(1+p)-1 \\
\alpha^{1-p(1+\kappa \delta)}(p(1+\kappa \delta)-1)\left(\frac{\kappa}{1+\kappa \delta} \eta^{1+\kappa \delta}-\frac{1}{\delta(1-p)} \eta^{\kappa \delta}\right) \\
\quad+\left(\frac{\kappa}{1+\kappa \delta} y^{1+\kappa \delta}-\frac{1}{\delta} y^{\kappa \delta}\right)=\frac{\alpha^{1-p(1+\kappa \delta)}-1}{\delta(1+\kappa \delta)}
\end{array}\right.
$$

## Proposition $(\widehat{U})$

$\widehat{U}$ is given by

$$
\widehat{U}(y)= \begin{cases}C_{1} y+C_{2} y^{-\kappa \delta}+\frac{\kappa \alpha}{1+\kappa \delta} y \ln y+\frac{\alpha^{1-p}}{\delta(1-p)}, & \alpha^{-p} \leq y \leq y_{0} \\ C_{3} y+C_{4} y^{-\kappa \delta}+\frac{\kappa}{1-p} \frac{p^{3}}{p(1+\kappa \delta)-1} y^{-\frac{1-p}{p}} & 1<y<\alpha^{-p} \\ C_{5} y+C_{6} y^{-\kappa \delta}+\frac{\kappa}{1+\kappa \delta} y \ln y+\frac{1}{\delta(1-p)}, & y^{*} \leq y \leq 1\end{cases}
$$

with $C_{1}, \ldots, C_{6}$ given in the next slide.
Moreover, $\widehat{U}$ is strictly decreasing and strictly convex with continuous second derivative on $\left(y^{*}, y_{0}\right)$.

$$
\begin{aligned}
& C_{1}=-\frac{\kappa \alpha}{1+\kappa \delta}\left(\ln \eta^{*}-p \ln \alpha+\frac{1}{\eta^{*}(1-p)}+\frac{1}{1+\kappa \delta}\right) \\
& C_{2}=\frac{\alpha^{1-p(1+\kappa \delta)}}{1+\kappa \delta}\left(\frac{\kappa}{1+\kappa \delta}\left(\eta^{*}\right)^{1+\kappa \delta}-\frac{1}{\delta(1-p)}\left(\eta^{*}\right)^{\kappa \delta}\right)>0 \\
& C_{3}=-\frac{\kappa \alpha}{1+\kappa \delta}\left(\ln \eta^{*}+\frac{1}{\eta^{*}(1-p)}-(1+p)\right) \\
& C_{4}=\frac{\alpha^{1-p(1+\kappa \delta)}}{1+\kappa \delta}\left(\frac{\kappa}{1+\kappa \delta}\left(\eta^{*}\right)^{1+\kappa \delta}-\frac{1}{\delta(1-p)}\left(\eta^{*}\right)^{\kappa \delta}-\frac{1}{\delta(1+\kappa \delta)(p(1+\kappa \delta)-1)}\right)<0 \\
& C_{5}=-\frac{\kappa}{1+\kappa \delta}\left(\alpha \ln \eta^{*}+\frac{\alpha}{\eta^{*}(1-p)}+(1-\alpha)(1+p)+\frac{1}{1+\kappa \delta}\right) \\
& C_{6}=\frac{\alpha^{1-p(1+\kappa \delta)}}{1+\kappa \delta}\left(\frac{\kappa}{1+\kappa \delta}\left(\eta^{*}\right)^{1+\kappa \delta}-\frac{1}{\delta(1-p)}\left(\eta^{*}\right)^{\kappa \delta}\right)-\frac{1}{\delta(1+\kappa \delta)^{2}(p(1+\kappa \delta)-1)}>0
\end{aligned}
$$

- We find $U(w)$ by reversing the Legendre transform

$$
U(w)=\widehat{U}(y)-y \widehat{U}_{y}(y), \text { where } y \in\left[y^{*}, y_{0}\right] \text { uniquely solves } \widehat{U}_{y}(y)=-w
$$

- We then find the (candidate) value function $V(x, z)=z^{1-p} U(x / z)$
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$$
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$$

- We then find the (candidate) value function $V(x, z)=z^{1-p} U(x / z)$
- The critical values $w_{\alpha}, w_{1}$, and $w^{*}$ are given by

$$
\begin{aligned}
& w_{\alpha}=\frac{\kappa \alpha}{1+\kappa \delta}\left\{\ln \eta^{*}+\left(\frac{\kappa \delta}{1+\kappa \delta}-\frac{1}{\eta^{*}(1-p)}\right)\left(\left(\eta^{*}\right)^{1+\kappa \delta}-1\right)\right\} \\
& w_{1}=\frac{\kappa}{1+\kappa \delta}\left\{\ln y^{*}+p+\left(\frac{1}{y^{*}}-\frac{\kappa \delta}{1+\kappa \delta}\right)\left(1+\frac{\left(y^{*}\right)^{1+\kappa \delta}}{p(1+\kappa \delta)-1}\right)\right\} \\
& w^{*}=\frac{\kappa p}{p(1+\kappa \delta)-1}\left\{\frac{1}{y^{*}}-(1-p)\right\}
\end{aligned}
$$

- For $0 \leq x \leq w^{*} z$ : Let $y \in\left[y^{*}, y_{0}\right]$ be the unique solution of $\widehat{U}_{y}(y)=-x / z$

$$
\begin{aligned}
& \pi^{*}(x, z)=-\frac{\mu}{\sigma^{2}} \frac{z U_{w}(x / z)}{U_{w w}(x / z)}=\frac{\mu}{\sigma^{2}} z y \widehat{U}_{y y}(y) \\
& c^{*}(x, z)= \begin{cases}\alpha z, & 0 \leq x \leq w_{\alpha} z \\
y^{-\frac{1}{p}} z, & w_{\alpha} z<x<w_{1} z \\
z, & w_{1} z \leq x<w^{*} z\end{cases}
\end{aligned}
$$

- For $x>w^{*} z$ :

$$
\begin{aligned}
\pi^{*}(x, z) & =-\frac{\mu}{\sigma^{2}} \frac{U_{w}\left(w^{*}\right)}{w^{*} U_{w w}\left(w^{*}\right)} x=\frac{\mu}{\sigma^{2}} \frac{y^{*}}{w^{*}} \widehat{U}_{y y}\left(y^{*}\right) x \\
c^{*}(x, z) & =\frac{x}{w^{*}}
\end{aligned}
$$

- To verify the solution, we need to show that, for all $x, z \geq 0, \pi \in \mathbb{R}$, and $c \geq \alpha z$
(i) $v_{z}(x, z) \leq 0$
(ii) $\frac{1}{2} \sigma^{2} \pi^{2} v_{x x}(x, z)+(\mu \pi-c) v_{x}(x, z)-\delta v(x, z)+\frac{c^{1-p}}{1-p} \leq 0$
(iii) the "transversality condition:" $\liminf _{n \rightarrow \infty} \mathbb{E}^{x}\left(\mathrm{e}^{-\delta \tau_{n}} v\left(X_{\tau_{n}}, z_{\tau_{n}}\right)\right)=0$ $\left\{\tau_{n}\right\}_{n=1}^{\infty}$ is a sequence of bounded stopping times satisfying $\tau_{n} \rightarrow \infty \mathbb{P}$-a.s.
(iv) $\max \left[v_{z}, \frac{1}{2} \sigma^{2}\left(\pi^{*}\right)^{2} v_{x x}+\left(\mu \pi^{*}-c^{*}\right) v_{x}+\frac{\left(c^{*}\right)^{1-p}}{1-p}-\delta v\right]=0 ; \quad x, z>0$
(v) The following SDE has a unique strong solution

$$
\begin{aligned}
& \left\{\begin{array}{l}
\mathrm{d} X_{t}^{*}=\left(\mu \pi^{*}\left(X_{t}^{*}, z_{t}^{*}\right)-c^{*}\left(X_{t}^{*}, z_{t}^{*}\right)\right) \mathrm{d} t+\sigma \pi^{*}\left(X_{t}^{*}, z_{t}^{*}\right) \mathrm{d} W_{t} ; \quad t \geq 0 \\
z_{t}^{*}=\max \left\{z, \sup _{0 \leq s<t} c^{*}\left(X_{s}^{*}, z_{s}^{*}\right)\right\} ; \quad t \geq 0 \\
X_{0}^{*}=x
\end{array}\right. \\
& \text { and }\left(\pi^{*}\left(X_{t}^{*}, z_{t}^{*}\right), c^{*}\left(X_{t}^{*}, z_{t}^{*}\right)\right) \text { is admissible }
\end{aligned}
$$

## Thank you for your attention!

Angoshtari, B., E. Bayraktar, and V. Young: Optimal dividend distribution under drawdown and ratcheting constraints on dividend rates (2018). Preprint, Available at arXiv:1806.07499.

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$$
\mu=0.08, \sigma=0.2, \delta=0.2, \alpha=0.5, p=0.8, w_{\alpha}=3.703, w_{1}=5.5947, \text { and } w^{*}=11.2992
$$





## Introduction and Setup

Plot of the Optimal Policy


$c^{*}(x, 1)$
Plot of $c^{*}(x, 1)$ vs. $x$



The free boundaries $w_{\alpha}, w_{1}$, and $w^{*}$ vs. $\alpha$


Plot of $V(x, 1)$ for three values of $\alpha$


## Sensitivity of the Optimal Policy w.r.t. $\alpha$

Plot of $\pi^{*}(x, 1)$ vs. $x$ and $0<\alpha<1$



Plot of $c^{*}(x, 1)$ for three values of $\alpha$


Plot of $V(x, 1)$ vs. $x$ and $0.286 \approx \frac{1}{1+\kappa \delta}<p<1$


