

## **HASSAN HAKIMIAN**

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### **EDUCATION**

- 1979-87 DPhil – University of Sussex, UK.  
1977-79 MPhil (Development Studies) – University of Sussex, UK.  
1974-77 BSc (Econ), Upper Second, London School of Economics, University of London.  
1973/74 ‘A’ levels: Pure Maths (A); Applied Maths (B), Stretford Technical College, Manchester, UK.  
1966-73 Iranian National Diploma (Grade 19.44 out of 20); Hashtroudi High School, Tehran, Iran; I was one of 11 students in 1973 awarded a national scholarship by the Central Bank of Iran to study in the UK.

### **CURRENT EMPLOYMENT**

2002-2008: Senior Lecturer in Economics, Faculty of Finance, Cass Business School, City University London.

**Role and duties (2002-08):** Associate Dean - Oversight and leadership of international partnership/off-campus programmes delivering innovative, modular Executive Master of Business Administration (EMBA) programmes in **Shanghai** (2003-2007) and **Dubai** (from September 2007). The latter is the world’s first EMBA – **Islamic Finance** delivered in association with the Dubai International Financial Centre (DIFC) in Dubai.

### **PREVIOUS EMPLOYMENT**

1995-2002 Senior Lecturer in Economics, SOAS, University of London.

1994-97 Director, *The Centre for International Education in Economics* (CIEE), SOAS, University of London. An innovative, international distance learning programme with

1100 students in 80 countries offering University of London postgraduate Diplomas and Masters in 'Financial Economics', 'Financial Management' and 'Development Finance.' Winner of the *Queen's Prize for Higher and Further Education, 1996*.

- 1993-95 Lecturer in Economics, SOAS, University of London.
- 1989-93 Lecturer in Agricultural Development, Wye College External Program (University of London): Academic Director of an innovative, international distance learning programme offering University of London postgraduate Diplomas and Masters in Agricultural Economics and Development (the programme was awarded the *Queen's Prize for Higher and Further Education, 1994*).
- 1987-89 Lecturer/Senior Lecturer in Economics, North Staffordshire Polytechnic.
- 1982-87 Visiting Lecturer in Economics, Business Management Department, Brighton University.

## **LEADERSHIP & MANAGEMENT RESPONSIBILITIES**

- 2002- 2008 Cass Business School:
- Associate Dean
  - Member of Management Committee
  - Member of various other committees: Board of Studies; Teaching & Learning Committee; Academic Practice, Programmes & Standards Committee (APPSC); Internationalisation Committee; Chair of City's University's Internationalisation Strategy Sub-Group.
- 1993-2002 SOAS:
- Director, Centre for International Education in Economics (CIEE) precursor to Cefims and Defims (1994-1997).
  - Member of the Interim Board of Trustees, *The London Middle East Institute* at SOAS (2001-02).
  - Member of Education Policy Committee (1994-97) and Academic Board (1997-2002).
- 1989-93 Wye College:
- Academic Director, Wye External Programme.
  - Member of the External Programme Policy Group.

## **RESEARCH AREAS & FIELDS OF INTEREST**

- Economic development and growth in the MENA region with special reference to Iran
- Human resources and labour markets in the Middle East

- Population policy and demographic transition (including migration and labour transfer)
- Education (including distance learning, e-Learning and continuing education).

### **TEACHING: FIELDS & SUBJECTS**

- Economic Development of the Modern Middle East (SOAS)
- Investment & Project Appraisal (SOAS)
- Intermediate and Introductory Macro and Microeconomics (Staffordshire, Wye, SOAS and Cass)
- Development Economics (SOAS and Staffordshire)
- MBA Business Economics (Cass).

### **COURSE DIRECTORSHIPS**

2002- 2008: Executive MBA (China and Dubai): Cass  
 1998-2002: Graduate Diploma in Economics: SOAS  
 1994-1997: MSc Financial Economics & Financial Management: SOAS  
 1989-1992: MSc and Postgraduate Diploma, Agricultural Development: Wye College.

### **TEACHING: INNOVATION & PEDAGOGIC CONTRIBUTION**

- **Innovation:**
  - Pioneered E-learning at Cass in 2003 with the introduction of a customised Virtual Learning Environment (VLE) called CassLearn
  - a first modular programme design for Cass (for busy Executives)
  - a first programme delivered overseas (China)
  - a first programme in the Middle East market (Dubai)
  - a pioneering EMBA with specialism in *Islamic Finance*;
  - Winner of the City University Teaching Award for '*Innovation*', May 2005.
- **Applied pedagogy and educational technology**
  - Recognised expertise in distance education with a focus on international delivery (Wye College: 1989-2002, SOAS: 1993-1997 and Cass: 2002-08)
  - Design and use of specially designed learning materials and an appropriate support infrastructure to enrich the students' learning experience from a true distance
  - Strong grasp of applied pedagogy and use of appropriate educational technology to support learning inside and outside the classroom
- **International and cross cultural experience:**
  - Extensive experience of international collaborative provision (almost 20 years)
  - A strong perspective on the internationalisation of higher education

- Track record of a strategy to reach out to, and serve better, an ever more culturally diverse set of student body (see list of international programmes below).

- **Quality assurance and standards:**

- First hand experience of dealing with external institutions such as accreditation bodies and quality agencies (QAA, AMBA)
- Member of Teaching and Learning Committee, and Academic Practice, Programmes & Standards Committee (Cass).

### **OPEN/DISTANCE LEARNING COURSES AND TRAINING MATERIALS**

Extensive writing, editing, designing, developing and delivering specialist distance learning, teaching and training materials. Courses written or co-authored:

- Business Economics (co-authored with Roy Batchelor, Cass Business School)
- Investment & Project Appraisal (SOAS; co-authored with Erhun Kula, University of Ulster)
- Development Finance (SOAS)
- Development Economics (SOAS)
- Gender & Agrarian Change (Wye College)
- Trainers' Guide (2 volumes, FAO, Rome; see publications)

### **MANAGEMENT OF INTERNATIONAL PARTNERSHIP/COLLABORATIVE PROGRAMMES**

High level leadership role and oversight of academic design, development and delivery of international educational partnership programmes at Masters level.

<b>Year</b>	<b>Institution</b>	<b>Country</b>	<b>International Partner</b>
2007-08	Cass	Dubai	Dubai International Financial Centre (DIFC)
2006-09	Cass	Saudi Arabia	Capital Market Authority
2003-2007	Cass	China (Shanghai)	Bank of China
1993-1997	SOAS	Singapore	Singapore Institute of Management (SIM)
1993-1997	SOAS	Hong Kong	Hong Kong University (SPACE)
1993-1997	SOAS	Namibia	University of Namibia
1993-1997	SOAS	South Africa	Parliament
1993-1997	SOAS	Vietnam	National Hanoi University

1993-1997	SOAS	Cambodia	Cambodia Development Resource Institute (CDRI)
1989-1992	Wye College, London University	Pakistan	Sindh University
1989-1992	Wye College, London University	Zimbabwe	Agritex (Ministry of Agriculture)

## INTERNATIONAL CONSULTANCIES

- 2009: World Bank – Commissioned to write ‘A Comparative Study of the Employment Dynamics and Job Creation in Iran’s Free Trade Zones: Evidence from an Employers’ Survey, the Social and Economic Development Group (MNSD), Middle East and North Africa Region, World Bank, Washington DC.
- 2008: World Bank – Commissioned to write ‘Iran’s Free Trade Zones: Challenges & Opportunities’, the Social and Economic Development Group (MNSD), Middle East and North Africa Region, World Bank, Washington DC.
- 2007-08: World Bank – Commissioned to write a Case Study of Iran’s Economic Development as part of ‘Country Case Studies’ for *The Commission on Growth and Development* (chaired by the Nobel Laureate, Professor Mike Spence of Stanford Business School).
- 2007: International Labour Organization (ILO), Geneva – Commissioned to write ‘Labour Market Dynamics and Employment Policy in Saudi Arabia’.
- 2006: World Bank – Commissioned to write a background paper on ‘Institutional Change and Economic Performance in Iran’; the Social and Economic Development Group (MNSD), Middle East and North Africa Region, World Bank, Washington DC.
- February 2000 and February 2001: Seminars on *Project & Investment Analysis*, Ministry of Economics & Co-operation (MEDaC), Addis Ababa, **Ethiopia**.
- August 1997: Economic Research Division, Union Bank of Switzerland, Zurich, **Switzerland**.
- 1990-92: Food and Agriculture Organisation of the UN (**FAO**), Training Service, Policy Analysis Division, Rome, commissioned to write and develop Guide and Manual for ‘*Training Trainers in Agricultural Development*.’ Held workshop in Rome, Training Service, December 1992.
- 1989-93: Academic co-ordinator, capacity building programme in the University of Sindh, southern **Pakistan**: an ODA-funded 5-year project with Wye College involving training in rural development, agricultural economics, policy analysis and project appraisal.

## **PUBLICATIONS & ACADEMIC WORK**

### **Refereed Works:**

- ‘From Demographic Transition to Fertility Boom and Bust: Iran in the 1980s and 1990s,’ *Development & Change*, vol. 37, no. 3, May 2006, pp. 571-97.
- ‘Oil, Economic Diversification and the Democratic Process in Iran’, joint paper with M Karshenas, *Iranian Studies*, vol. 38, no. 1, March 2005, pp. 67-90.
- ‘Water Scarcity and Food Imports: An Empirical Investigation of the “Virtual Water” Hypothesis in the MENA Region,’ *Review of Middle East Economics and Finance* vol.1, no.1, April 2003, pp. 71-85.
- ‘The Impact of the 1970s’ Oil Boom on Iranian Agriculture,’ *Journal of Peasant Studies*, vol. 15, no 2, January 1988.
- ‘Industrialisation and the Standard of Living in Iran, 1960-79’ *Development & Change*, vol. 19, 1988.
- ‘Wage Labour and Migration: Persian Workers in Southern Russia, 1880-1914,’ *The International Journal of Middle East Studies*, vol. 17, no 4, November 1985.
- ‘Dependency and Industrialisation: An Iranian Point of View,’ *IDS Bulletin*, Dec. 1980.

### **Books**

- *Trade Policy and Economic Integration in the Middle East and North Africa: Economic Boundaries in Flux* (co-edited with Jeffrey B Nugent), London: Routledge-Curzon, 2004; ISBN: 0-415-30266-8.
- *The State and Global Change: The Political Economy of Transition in the Middle East & North Africa*, co-edited with Z. Moshaver, London: Curzon Press, January 2001; ISBN: 0-7007-1366-2.
- *Labour Transfer and Economic Development: Case Studies from Iran*, Harvester Wheatsheaf: Hemel Hempstead (UK) and Lynne Rienner: Boulder, CO, USA, 1990. ISBN: 0-7450-0554-3.

### **Other Publications**

- ‘Iran’s Free Trade Zones: Challenges & Opportunities’, *mimeo* and work in progress commissioned by the Social and Economic Development Group (MNSD), Middle East and North Africa Region, World Bank, Washington DC.
- ‘Institutional Change, Policy Challenges and Macroeconomic Performance: Case Study of Iran (1979-2004)’, Commission on Growth & Development (2008), Working Paper

No 26; World Bank, Washington DC; also to appear in a *Case Studies* volume for The Commission on Growth & Development (eds. Roberto Zaghera and Humi Kharas), (forthcoming, 2008/09).

- ‘Labour Market Dynamics and Employment Policy in Saudi Arabia’, Working Paper, 2007, The International Labour Organization (ILO), Geneva.
- ‘Managing Oil Resources and Economic Diversification in Iran,’ joint paper with M Karshenas in Katouzian, Homa and Hossein Shahidi (Eds, 2007), *Iran in the 21st Century: Politics, Economics and Confrontation*, Routledge.
- ‘Irán: La economía después de la revolución’, *Vanguardia* – dossier, No. 24. julio/septiembre 2007, pp. 70-76.
- ‘Institutional Change, Policy Challenges and Macroeconomic Performance in Iran: 1979-2004’, background paper commissioned by the World Bank, the Social and Economic Development Group (MNSD), Middle East and North Africa Region, *mimeo*, June 2006, Washington DC.
- ‘The Domestic Context of Managing the Oil Wealth’, *Oxford Energy Forum*, no. 64, 2006, Oxford Institute for Energy Studies, pp. 5-7.
- ‘Industrialization – The Mohammad Reza Shah Period, 1953-79’, *Encyclopaedia Iranica*, edited by E Yarshater, Mazda Publishers, Costa Mesa, California, USA, 2005 (with Massoud Karshenas), ISBN 0-933273-86-X, pp. 110-19.
- ‘Industrialization – The Reza Shah Period and its Aftermath, 1925-53’, *Encyclopaedia Iranica*, edited by E Yarshater, Mazda Publishers, Costa Mesa, California, USA, 2004, ISBN: 0-933273-84-3, pp. 105-10.
- ‘A Bridge Too Far?: The Use of E-Learning in Design and Development of Business Education in China’, *International Conference on the Scholarship of Teaching and Learning, Proceedings 2004* (eds: Joelle Fanghanel and Digby Warren), City University, pp.127-35.
- ‘The Economy and Foreign Investment in Iran’ commissioned by The Japanese Institute of Middle Eastern Studies (JIME), *mimeo*, April 2003.
- ‘From MENA to East Asia and Back: Lessons of Globalisation, Crisis and Economic Reform’, Ch. 4 in Hakimian and Moshaver (eds, 2001), *The State and Global Change*.
- ‘From Demographic Transition to Population Boom and Bust: The Experience of Iran in the 1980s and 1990s’, *Working Paper, No 200109*, September 2001; Economic Research Forum for the Arab Countries, Iran and Turkey (ERF), Cairo.
- ‘Population Dynamics in Post-Revolutionary Iran: A Re-examination of Evidence’, in P. Alizadeh (ed., 2000), *Iran’s Economy: Dilemmas of an Islamic State*. London: I.B. Tauris, (2000).

- ‘Dilemmas and Prospects for Economic Reform and Reconstruction in Iran’ in P. Alizadeh (ed., 2000), *Iran’s Economy: Dilemmas of an Islamic State*. London: I.B. Tauris, (2000).
- ‘Institutional Change and Macroeconomic Performance in Iran Two Decades after the Revolution (1979-1999)’ *Working Paper, No 9909*, April 1999; Economic Research Forum for the Arab Countries, Iran and Turkey (ERF), Cairo.
- ‘Iranian Economy – The Qajar Period’, *Encyclopaedia Iranica*, edited by E Yarshater, Mazda Publishers, Costa Mesa, California, 1997, Volume VIII, Fascicle 2, ISBN 1-56859-051-2, pp. 138-43.
- ‘Diaspora - Persians in Caucasus and Central Asia in late 19th and early 20th Centuries,’ *Encyclopaedia Iranica*, edited by E Yarshater, Mazda Publishers, Costa Mesa, California, USA, 1995, Volume VII, Fascicle 4, ISBN 1-56859-022-9, pp. 375-77.
- ‘Cotton - Production and Trade in Iran,’ *Encyclopaedia Iranica*, edited by E Yarshater, vol. VI, Mazda Publishers, Costa Mesa, California, USA, 1993, Volume VI, Fascicles 3&4, ISBN 1-56859-001-6 and 1-56859-002-4, pp. 333-38.
- ‘Trainers’ Guide: Concepts, Principles, and Methods of Training with Special Reference to Agricultural Development’, *ESPT Training Materials, no 33*, Training Service, Policy Analysis Division, The Food and Agriculture Organization of the United Nations (FAO), Rome, 1993. This work has since been translated into French by the UN (see below).
- ‘New Perspectives on International Training: Third World Agriculture and The Wye External Programme’, co-authored with J E Bryson, in G Rumble and J Oliveira (eds), *Vocational Education at a Distance - International Perspectives*, International Labour Office and Kogan Page, London, 1992.

### **Editorial Board**

- *Cambridge Series in Rural and Agricultural Development*, Cambridge University Press (1989-93).
- **Associate Editor:** *Review of Middle East Economics and Finance* (1997-present).
- **Series Editor** ‘*Political Economy of the Middle East and North Africa*’. I launched the Series in 2003 for Routledge (part of the Taylor & Francis publishers). To date the Series includes the following titles:
  1. *Trade Policy and Economic Integration in the Middle East and North Africa: Economic Boundaries in Flux*, edited by Hassan Hakimian, City University, UK and Jeffrey B. Nugent, University of Southern California, USA.
  2. *State Formation in Palestine: Viability and Governance during a Social Transformation*, edited by Mushtaq Husain Khan (SOAS, London) with George

Giacaman (Muwatin, Palestine) and Inge Amundsen (Christen Michelsen Institute, Norway).

3. *Labour Migration and the Palestinian State: The Political Economy of Palestinian Labour Flows to Israel, 1967-2003*, Leila Farsakh, MIT, USA.
4. *Islam and The Everyday World: Public Policy Dilemmas*, edited by Sohrab Behdad and Farhad Nomani.
5. *Monetary Policy and Central Banking in MENA*, edited by David Cobham (Heriot-Watt University) and Ghassan Dibeh (Lebanese American University).

**Forthcoming:**

6. *Economic Performance in the Middle East and North Africa: Institutions, Corruption and Reform* edited by Serdar Sayan, TOBB University of Economics and Technology, Ankara Turkey.
7. *Economic Liberalization and Turkey*, Subidey Togan, Bilkent University, Turkey.
8. *Labour Markets in the Middle East and North Africa*, edited by Tarik M. Yousef, Harvard University and Dubai School of Government, UAE.

**Work Translated into other Languages:**

- Translated into **Japanese**: ‘The Economy and Foreign Investment in Iran’ commissioned by The Japanese Institute of Middle Eastern Studies (JIME), *mimeo*, April 2003.
- Translated into **Farsi**: Hakimian and Moshaver (eds, 2001), *The State and Global Change*.
- Translated into **French and Spanish**: ‘Trainers’ Guide: Concepts, Principles, and Methods of Training with Special Reference to Agricultural Development’, *ESPT Training Materials, no 33*, Training Service, Policy Analysis Division, The Food and Agriculture Organization of the United Nations (FAO), Rome, 1993.

**SELECTED PANELS AND CONFERENCES**

- May 2008: ‘Iran's Free Trade Zones: Challenges and Opportunities’, paper presented at the Conference on ‘The Iranian Economy at the Crossroads: Future Choices and Prospects’, London Metropolitan Business School, 24 May 2008.
- April 2007: ‘Iran – Growth Case Study: 1960-2004’ paper presented at the Case Studies Workshop, Growth & Development Commission, Washington DC, 12-14 April 2007.

- December 2006: 'Iran – Growth Case Study: 1960-2004', paper presented at the World Bank Panel, Growth & Development Commission (chaired by Nobel Laureate, Mike Spence), ERF 13<sup>th</sup> Annual Conference, Kuwait, 16-18 December 2006.
- May 2005: 'Cass Business School Executive MBA in China', AMBA Annual Conference, *MBA Innovations*, London, 18-20 May 2005.
- May 2004: 'Design and Delivery of Business Education at a Distance', 4th Annual International Conference on the Scholarship of Teaching and Learning (SoTL) 2004, City University, 13-14 May 2004.
- April 2004: 'Iran's Economy: Oil, Development and Diversification', joint paper with M Karshenas presented to 'Iran Facing the New Century', Wadham College, Oxford University, 5-7 April 2004.
- December 2003: 'Water Scarcity and Food Imports: An Empirical Investigation of the "Virtual Water" Hypothesis in the MENA Region,' paper presented to the 10<sup>th</sup> Annual Conference of The Economic Research Forum For the Arab Countries, Turkey and Iran (ERF), Morocco, 16-18 December 2003.
- May 2001: 'Iran's Experience of Population Boom and Bust,' paper presented at the Lebanese American University (LAU), The Economics of Health, Environment, and Welfare in the Middle East and North Africa, Byblos, Lebanon. 20-30 May 2001.
- March 2001: *Coface*, City of London; presentation on Middle East & North Africa, conference on Emerging Markets.
- April 2001: Chair of panel on 'Banks & Financial Institutions in the GCC', *Qatar University*, Doha, Qatar.
- July 2001: Chair of international conference on 'Global Change and Regional Integration' held at SOAS, 20-22 July, joint initiative with Middle East Economic Association.
- January 1999: 'Globalisation and Economic Crisis: Lessons from the Asian Financial Crisis,' paper presented to the Middle East Economic Association at the Allied Social Sciences Annual Meeting, New York.
- July 1999: *International Arab Banking Conference*, London, Panel member on 'Regional Integration in the Arab World.
- December 1999: *Istituto Affari Internazionali*, Rome, briefing on Iranian trade and investment policies for Italian Chamber of Commerce officials.
- January 1998: 'A Re-examination of the Population Dynamics in Post-Revolutionary Iran,' paper presented to the Middle East Economic Association at the Allied Social Sciences Annual Meeting, Chicago.

## RECENT MEDIA APPEARANCE

- 27/10/2008 *BBC Persian TV, The News Bulletin*, 'The Impact of Credit Crunch on Iran'.
- 10/10/2007 *BBC World TV: Global Business Report*, 'The World Bank and the Arab World.'
- 17/09/2007 *Wall Street Journal: Closer to Home* – 'Business schools have long attracted students from the Middle East; Now, the region is attracting the business schools.'
- 17/05/2007 *Times*: Dubai MBA, 'Specialists must make up their own minds.'
- 01/05/2007 *International Herald Tribune*, Modular EMBA, 'Cross-border commutes for EMBA's are on the rise.'
- 16/04/2007 *Financial Times*: 'Dubai's facility keeps the faith.'
- 30/03/2007 *Business Week*: 'A Fresh Take on Islamic Finance.'
- 29/03/2006 *BBC World Service (Radio)*: Analysis Programme on 'Funding for the Palestinians.'
- 19/03/2007 *Financial Times*: 'Practice-based learning and abundant support are redefining long-distance study.'
- June 2005 *CNN, BBC Radio Five Live; BBC TV News 24 and BBC World TV, BBC Radio 4*, interviews on the Middle East current affairs.

## AWARDS

- City University, Teaching Award for 'Innovation', May 2005.
- The *Queen's Prize for Higher and Further Education, 1996* (as Director of the *Centre for International Education in Economics*, SOAS, University of London).
- The *Queen's Prize for Higher and Further Education, 1994* (as Senior Academic of the *External Programme*, Wye College, University of London).
- Scholarship from the Iranian Ministry of Finance, 1973-81 (I was one of a group of 11 selected from all over Iran to study in the UK).

## LANGUAGES

Fluent in English and Farsi (*Persian*); reasonable in French; working knowledge of Spanish and Arabic.

## MEMBERSHIP

- Research Fellow, Economic Research Forum (ERF), Egypt.
- Research Associate, London Middle East Institute at SOAS, London University
- Member of Board of Directors, Middle East Economic Association, USA (2001-2003).

## SERVICES

- Associate Editor: *Review of Middle East Economics and Finance*.
- Series Editor: '*Political Economy of the Middle East*' launched in 2003 by Routledge (part of the Taylor & Francis publishers).
- External Examiner, Advanced Diploma in Management Studies, *The University of Hong Kong*, 1997-2007.
- Member of the Interim Board of Trustees, *The London Middle East Institute*, SOAS, 2001-02.
- External Examiner, *Institute of Development Studies*, Sussex University, Sept. 2000-2004.
- Education Policy Committee, SOAS, University of London, 1994-97.
- Training Advisory Panel, *Food Studies Group*, Oxford University, 1993-95.
- External Examiner, Systems and Management Department, *City University*, 1991-95.
- Editorial Board, *Cambridge Series in Rural and Agricultural Development*, Cambridge University Press, 1989-93.
- External Programme Policy Group, Wye College, University of London, 1989-93.
- Book Reviews and Refereeing for various journals such as *Development and Change*, *Journal of International Development*, *Journal of Peasant Studies*, *Third World Quarterly*, *International Review of Applied Economics*, *Policy Studies*, *International Journal of Middle East Studies*, *Review of Middle East Economics and Finance*, etc.

## REFERENCES

Available on request.